TABLE 127
Motivations for companies producing cloud-based computing systems and applications or goods or services with cloud-based computing systems and applications, by industry: 2016-18
(Number and percent)


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| Industry | NAICS code | Companie (number) | To upgrade goods or services | To expand the range of goods or services | To ente new markets or adap existing product to new markets | To increas or maintai market share | To ado standa and accredit |  | Some other reason |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wholesale trade | 42 | 7,828 | 48.3 | 36.7 | 28.9 | 31.5 | 10.8 |  | 22.9 |
| Retail trade | 44-45 | 10,439 | 48.7 | 31.6 | 26.6 | 24.1 | 15.9 |  | 22.9 |
| Transportation and warehousing | 48-49 | 2,155 | 51.6 | 24.4 | 25.8 | 22.0 | 17.9 |  | 25.3 |
| Information | 51 | 10,288 | 52.7 | 59.0 | 44.4 | 50.3 | 16.3 |  | 13.1 |
| Publishing | 511 | 3,934 | 53.5 | 60.7 | 49.7 | 53.8 | 16.8 |  | 9.4 |
| Newspaper, periodical, book, and directory publishers | 5111 | 315 | 69.5 | 45.4 | 29.8 | 28.3 | 9.5 | r | 13.3 |
| Software publishers | 5112 | 3,618 | 52.0 | 62.0 | 51.4 | 56.1 | 17.4 |  | 9.0 |
| Telecommunications | 517 | 1,243 | 43.3 | 50.3 | 35.8 | 37.2 | 10.2 |  | 21.6 |
| Data processing, hosting, and related services | 518 | 3,829 | 49.3 | 60.0 | 44.2 | 55.4 | 16.7 |  | 13.8 |
| Other information | other 51 | 1,282 | 69.7 | 59.2 | 37.0 | 36.2 | 19.3 |  | 14.4 |
| Finance and insurance | 52 | 8,355 | 51.3 | 32.8 | 21.5 | 33.3 | 18.7 |  | 28.5 |
| Real estate and rental and leasing | 53 | 5,069 | 52.2 | 23.4 | 12.6 | 28.9 | 9.5 |  | 25.6 |
| Lessors of nonfinancial intangible assets (except copyrighted works) | 533 | D | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |  | D |
| Other real estate and rental and leasing | other 53 | 5,068 | 52.2 | 23.4 | 12.6 | 28.9 | 9.5 |  | 25.6 |
| Professional, scientific, and technical services | 54 | 60,394 | 52.5 | 53.9 | 34.0 | 36.9 | 18.4 |  | 15.2 |
| Legal services | 5411 | 4,086 | 52.5 | 19.3 | 8.7 | 21.5 | 9.7 |  | 28.2 |
| Accounting, tax preparation, bookkeeping, and payroll services | 5412 | 7,179 | 50.2 | 45.2 | 24.2 | 30.7 | 19.0 |  | 18.2 |
| Architectural, engineering, and related services | 5413 | 4,304 | 49.0 | 43.4 | 20.8 | 20.9 | 19.3 |  | 18.8 |
| Specialized design services | 5414 | 1,106 | 45.8 | 47.4 | 20.4 | 26.4 | 14.4 | r | 31.9 |
| Computer systems design and related services | 5415 | 31,736 | 55.6 | 63.9 | 42.3 | 41.6 | 19.1 |  | 11.4 |
| Management, scientific, and technical consulting services | 5416 | 8,132 | 45.1 | 51.5 | 32.9 | 43.1 | 21.9 |  | 13.5 |
| Scientific research and development services | 5417 | 548 | 44.2 | 54.2 | 56.9 | 33.0 | 17.2 |  | 13.1 |
| Advertising, public relations, and related services | 5418 | 1,556 | 50.3 | 46.0 | 31.1 | 37.6 | 16.3 |  | 21.8 |
| Other professional, scientific, and technical services | 5419 | 1,751 | 59.6 | 37.2 | 23.2 | 29.4 | 9.1 |  | 25.4 |
| Management of companies and enterprises | 55 | 55 | D | D | 0.0 | D | 0.0 |  | D |
| Administrative and support and waste management and remediation services | 56 | 6,923 | 52.3 | 44.7 | 29.0 | 30.6 | 20.0 |  | 27.5 |
| Educational services | 61 | 2,242 | 48.6 | 48.4 | 30.6 | 33.9 | 19.6 |  | 33.7 |
| Health care and social assistance | 62 | 14,288 | 44.0 | 27.3 | 9.8 | 12.7 | 36.7 |  | 27.8 |
| Health care services | 621-23 | 13,152 | 44.0 | 27.3 | 9.3 | 11.3 | 38.1 |  | 27.3 |
| Social assistance | 624 | 1,136 | 44.1 | 26.9 | 14.9 | 29.2 | 20.3 |  | 32.7 |
| Arts, entertainment, and recreation | 71 | 1,183 | 34.2 | 34.1 | 16.5 | 15.6 | 11.7 |  | 36.1 |
| Accommodation and food services | 72 | 5,872 | 47.3 | 14.2 | 10.6 | 14.8 | 18.5 |  | 34.4 |
| Other services | 81 | 5,527 | 56.5 | 35.4 | 22.1 | 19.4 | 8.8 |  | 24.4 |

$D=$ withheld to avoid disclosing data for individual companies; data are included in higher-level totals. $r=$ relative standard error $>50 \%$.
NAICS $=2017$ North American Industry Classification System.
Note(s):
Detail may not add to total because of rounding. Detail may exceed total because companies could select more than one response. Industry classification is based on dominant establishment payroll. Statistics are representative of companies located in the United States.

## Source(s):

National Center for Science and Engineering Statistics and Census Bureau, 2019 Annual Business Survey: Data Year 2018.

