

Table 42. Sources of domestic sales and revenue, by industry: 2023

(Thousands of U.S. dollars)

Industry	NAICS code	Total	Selling goods	Selling services	Licensing	Grants	Other sources
All industries	11, 21–23, 31–33, 42–81	38,770,284,505	20,416,201,518	16,134,691,223	274,886,502	47,800,931	1,896,704,332
Manufacturing industries	31–33	6,465,578,967	5,941,669,435	434,906,971	24,973,818	23,480,735	40,548,008
Food	311	924,931,663	840,706,684	68,824,844	13,682,658	99,934 r	1,617,542
Beverage and tobacco products	312	53,999,861	51,532,766	1,421,868	27,902	46,734	970,591
Textile, apparel, and leather products	313–16	35,953,961	33,689,207	1,938,135	140,435	21,014	165,171
Wood products	321	99,394,389	97,119,970	2,019,453	22,508 r	45,322 r	187,136
Paper	322	182,758,502	180,313,940	2,356,194	3,177	250	84,940
Printing and related support activities	323	61,775,671	50,917,153	9,135,057	683,169	2,939	1,037,354
Petroleum and coal products	324	550,775,950	545,724,498	4,896,731	4,935	0	149,786
Chemicals	325	723,948,446	677,662,244	42,287,700	1,791,618	338,272	1,868,613
Pesticide, fertilizer, and other agricultural chemicals	3253	11,075,588	10,054,344	1,005,328	8,725	6,984 r	207
Pharmaceuticals and medicines	3254	259,603,102	231,933,680	24,571,865	1,349,388	273,543	1,474,625
Soap, cleaning compound, and toilet preparation	3256	48,971,292	40,383,153	8,451,614	106,745	341 r	29,439
Other chemicals	other 325	404,298,465	395,291,066	8,258,893	326,759	57,404	364,342
Plastics and rubber products	326	204,441,517	199,707,828	4,557,265	84,911	4,423 r	87,091
Nonmetallic mineral products	327	159,877,812	153,540,969	5,745,569	84,542 r	15,522 r	491,209
Primary metals	331	312,514,532	306,237,974	2,700,731	0	40,195	3,535,633
Fabricated metal products	332	381,033,545	338,279,472	40,137,225	38,521	27,870	2,550,457
Machinery	333	557,479,624	506,956,401	31,665,348	442,454	65,613 r	18,349,809
Computer and electronic products	334	444,655,073	361,135,470	48,801,583	7,470,902	22,636,596	4,610,522
Communications equipment	3342	19,277,292	17,791,242	1,429,937	1,594	1,609 r	52,910 r
Semiconductor and other electronic components	3344	178,033,577	143,163,070	8,557,101	28,920	22,364,853	3,919,634
Navigational, measuring, electromedical, and control instruments	3345	208,841,858	165,183,336	35,975,794	7,277,078	257,622	148,028
Other computer and electronic products	other 334	38,502,346	34,997,823	2,838,751	163,310	12,511	489,950
Electrical equipment, appliances, and components	335	124,102,835	120,902,902	3,033,767	60,305	49,937	55,923
Transportation equipment	336	1,379,900,667	1,226,409,330	148,725,162	189,590	28,004	4,548,581
Automobiles, bodies, trailers, and parts	3361–63	1,004,787,094	935,093,435	69,465,774	42,409	14,151	171,326
Aerospace products and parts	3364	267,230,360	209,271,264	53,728,680	3,358	11,631	4,215,426
Other transportation	other 336	107,883,213	82,044,630	25,530,707	143,823	2,223	161,830
Furniture and related products	337	76,422,260	73,945,312	2,392,182	22,326	18,296 r	44,144
Miscellaneous	339	191,612,659	176,887,316	14,268,157	223,868	39,814	193,504
Medical equipment and supplies	3391	136,083,070	130,156,655	5,796,702	61,992	30,485	37,235
Other miscellaneous manufacturing	3399	55,529,589	46,730,661	8,471,455	161,875	9,328	156,269
Nonmanufacturing industries	11, 21–23, 42–81	32,304,705,538	14,474,532,083	15,699,784,252	249,912,683	24,320,196	1,856,156,324
Agriculture, forestry, fishing, and hunting	11	78,229,147	20,658,986	54,707,668 r	1,519 r	274,279 r	2,586,694
Mining, extraction, and support activities	21	717,927,208	329,641,685	86,839,976	1,301,896 r	11,956 r	300,131,696
Utilities	22	492,852,418	141,281,664	301,429,772	7,517 r	54,759	50,078,706
Construction	23	3,398,791,617	735,902,681	2,441,817,595	2,513,611	412,337	218,145,394

Table 42. Sources of domestic sales and revenue, by industry: 2023

(Thousands of U.S. dollars)

Industry	NAICS code	Total	Selling goods	Selling services	Licensing	Grants	Other sources
Wholesale trade	42	4,734,249,983	4,195,261,538	469,039,733	21,872,216	171,170	47,905,325
Retail trade	44–45	6,255,186,587	5,827,902,363	391,496,538	5,225,675	196,174	30,365,837
Transportation and warehousing	48–49	1,445,581,998	279,013,374	1,139,193,075	2,937,061	452,939	23,985,549
Information	51	2,190,802,360	515,623,102	1,490,389,532	141,586,252	1,129,274	42,074,200
Publishing	511	648,280,589	135,600,709	413,162,432	87,305,844	327,520	11,884,083
Newspaper, periodical, book, and directory publishers	5111	63,592,969	30,293,923	31,160,140	1,261,447	52,768	824,692
Software publishers	5112	584,687,619	105,306,787	382,002,292	86,044,398	274,752	11,059,391
Telecommunications	517	935,201,758	137,829,619	763,236,474	14,888,910	713,081	18,533,674
Data processing, hosting, and related services	518	119,438,482	27,242,760	85,892,349	2,470,663	20,554	3,812,155
Other information	other 51	487,881,532	214,950,013	228,098,277	36,920,834	68,120 r	7,844,288
Finance and insurance	52	4,957,056,637	478,975,212	3,807,810,685	3,883,136	1,613,595	664,774,009
Real estate and rental and leasing	53	559,476,000	110,171,255	315,193,382	5,667,560	63,603	128,380,200
Lessors of nonfinancial intangible assets (except copyrighted works)	533	5,852,517	300,281	1,204,184	4,148,838	0	199,213
Other real estate and rental and leasing	other 53	553,623,482	109,870,973	313,989,197	1,518,721	63,603	128,180,987
Professional, scientific, and technical services	54	2,352,456,640	471,215,148	1,703,640,465	31,346,159	9,705,693	136,549,176
Legal services	5411	402,971,248	6,659,977	372,203,177	270,913	4,830 r	23,832,351
Accounting, tax preparation, bookkeeping, and payroll services	5412	221,573,441	7,654,878	207,025,502	4,881,958	20,681 r	1,990,422
Architectural, engineering, and related services	5413	347,205,089	52,957,619	276,716,056	2,409,866	681,729	14,439,820
Specialized design services	5414	18,498,689	9,213,782	9,014,131	165,209	4,923 r	100,644
Computer systems design and related services	5415	458,724,168	91,884,563	280,267,102	9,417,894	193,661	76,960,949
Management, scientific, and technical consulting services	5416	339,800,188	26,094,537	304,240,843	1,613,844	149,744	7,701,221
Scientific research and development services	5417	297,686,922	196,931,718	73,688,985	12,050,429	8,622,987	6,392,804
Advertising, public relations, and related services	5418	118,994,564	14,402,306	100,726,764	129,684	7,422 r	3,728,388
Other professional, scientific, and technical services	5419	147,002,331	65,415,769	79,757,905	406,363	19,717	1,402,577
Management of companies and enterprises	55	24,485,855	13,254,962 r	11,001,821	76,096 i	0	152,975 r
Administrative and support and waste management and remediation services	56	1,468,268,954	106,827,908	1,322,636,866	8,863,391	445,067	29,495,722
Educational services	61	183,846,317	12,907,803	164,921,743	351,711	2,103,875	3,561,186
Health care and social assistance	62	1,434,034,394	121,170,155	1,219,484,985	4,293,714 r	5,734,096	83,351,445
Health care services	621–23	1,247,229,128	118,458,269	1,061,438,224	537,080	2,120,733	64,674,821
Social assistance	624	186,805,266	2,711,886	158,046,760	3,756,634 r	3,613,363	18,676,623
Arts, entertainment, and recreation	71	260,910,918	76,824,659	159,683,209	7,593,493	69,394	16,740,163
Accommodation and food services	72	1,431,923,979	954,118,802	393,780,981	11,092,809	1,837,474 r	71,093,914
Other services	81	318,624,526	83,780,787	226,716,226	1,298,868	44,511	6,784,133

i = > 50% of the estimate is a combination of imputation and reweighting to account for nonresponse; r = relative standard error > 50%.

NAICS = 2022 North American Industry Classification System.

Note(s):
Detail across rows may not add to total because of rounding or unavailable NAICS detail for select records beyond the 4-digit industry classification. Detail across columns have been adjusted to add to total. Industry classification is based on dominant establishment payroll. Statistics are representative of companies located in the United States.

Source(s):
National Center for Science and Engineering Statistics and Census Bureau, 2024 Annual Business Survey: Data Year 2023.